



CWS MARKETING GROUP

Executive Summary

CWS Marketing Group (CWS) provides comprehensive marketing and sales services to a diverse international clientele, government agencies, real estate developers, financial institutions and other private-sector entities. With offices throughout the United States, our team of experts handle every aspect of the sale.

We conduct research, develop sophisticated advertising and promotional strategies, stock and oversee due diligence libraries, document and respond to sales inquiries, plan and execute buying seminars and sales events, as well as draft and oversee the completion of purchase contract documentation.

CWS is a fully integrated company unique to the industry. It's employee staff includes: project directors, print and web designers, web developers, marketing directors, media buyers, national licensed auctioneers, real estate brokers, public relations experts, financial consultants and closing agents.

Since 1990 CWS has held the exclusive contract to market and sell real property for the U.S. Department of the Treasury which includes Internal Revenue Service Criminal Investigations Division (IRS-CI) and Department of Homeland Security agencies U.S. Immigration and Customs Enforcement (ICE) and U.S. Secret Service (USSS). Over the past two decades, CWS has been involved in the sale of thousands of real properties valued in excess of one billion dollars. In 1990 CWS was also awarded a contract to sell personal property for the Department of Homeland Security, U.S. Customs & Border Protection.

Our marketing and sales experience encompasses a broad spectrum of assets, which include commercial and residential real estate, vehicles, aircraft, vessels, industrial and commercial equipment, household items and jewelry. In addition to the US Treasury Department, we have sold property for agencies such as the Veterans Administration, HUD, FDIC, RTC, SBA, GSA, U.S. Probation Office, Farmers Home Administration, Fannie Mae, and the U.S. Marshals Service.

CWS' e-commerce website with online auction technology has been operated by CWS for ten years. Clients who have conducted online auctions with us: U.S. Customs & Border Protection, U.S. Marshals Service, IRS-CI, Bureau of ATF, USDA, Immigration and Customs Enforcement (ICE) and other private and government entities. Our comprehensive business-to-consumer (B2C) auction system allows buyers from anywhere in the world to participate in an event. CWS offers sellers both marketing strategies and a technology platform to bring qualified buyers to the online marketplace.

CWS Marketing Group is a recognized leader in the auction industry. CWS looks forward to continuing its winning tradition of providing innovative sales solutions in the challenging and evolving marketplace.

CWS Marketing has extensive experience in the sale of commercial properties such as championship golf courses, operating businesses, apartment complexes, retail and residential developments and building lots. Over the past 20 years, the average sales price for residential and commercial properties has exceeded 100% of independent third party appraisals. The following is a representative sample:



- 7.95 Acres Commercial Land, Medley, FL
Sold \$1,650,000

Indian Wells Country Club & Golf Course
Indian Wells, CA
Sold \$25,500,000



- 10 Apartment Complexes
(822 units each), Toledo, OH
Sold \$25,407,000

Timberwolf Lodges 42 Condo Units, Park City, UT
Sold \$15,200,000



- Patio Garden Apartment Complex, Miami, FL
Sold \$1,300,000

- 178,000 sq.ft. Warehouse, Miami, FL
Sold \$1,850,000

35 Duplex Development, Boston, MA
Sold \$5,853,000

- Royal Kenfield Public Golf Course, Henderson, NV
Sold \$11,500,000

CWS Marketing has extensive experience in the sale of commercial real estate properties. Sales have included: commercial warehouses, golf courses, country clubs, land, operating businesses, apartment complexes and more.



- Service Station, Las Vegas, NV
Sold \$790,000

Commercial Buildings, Irvine, CA
Sold \$3,200,000

- Airplane Hangar, Las Vegas, NV
Sold \$48,000



- Commercial Buildings, Los Angeles, CA
Sold \$1,360,000

Four Seasons Club, Miscoano Island, Pembine, WI
Sold \$1,600,000

- Industrial Warehouse & Offices, Lindenhurst, NY
Sold \$285,000



- Storage Facility, Sedalia, MO
Sold \$375,000

24-Unit Strip Mall, Tacoma, WA
Sold \$6,100,000

- 776 Acre Cattle Ranch, Gadsden County, FL
Sold \$1,000,000

CWS Marketing has been involved in the sale of a wide variety of residential properties for more than 20 years. From luxury estates and single-family homes to condominiums, the average sales return for residential and commercial properties has exceeded 100% of independent third party appraisals. The following is a representative sample:



- Luxury Home with Pool, Beverly Hills, CA
Sold \$1,800,000

- Luxury Home in Spanish Trail, Las Vegas, NV
Sold \$1,350,000

- 5 Acres Residential Land, Littleton, CO
Sold \$1,350,000



- Single Family Home, Detroit, MI
Sold \$560,000

Turnberry Pl Penthouse Condo, Las Vegas, NV
Sold \$5,200,000

- Single Family Home, Branford, CT
Sold \$264,000

- Single Family Home, Chula Vista, CA
Sold \$630,000

Luxury Home on 5ac Equestrian Property
Boca Raton, FL
Sold \$2,250,000



- 55 acre Historic Plantation, Fredericksburg, VA
Sold \$891,000

CWS Marketing has been involved in the sale of a wide variety of residential properties from bungalows to exclusive mansions. Detailed information with photos and virtual tours are available at cwsmarketing.com.



- 4 Condos in back bay, Boston, MA
Sold \$1,795,000

Historic Redstone Castle, Redstone, CO
Sold \$4,000,000

- Single Family Home, Rum Point Reef, Grand Cayman
Sold \$450,000



- Lakefront Condo, Bloomington, MN
Sold \$565,000

Single Family Home, Lyme, CT
Sold \$3,400,000

- East Sopris Rd, Snowmass, CO
Sold \$1,510,100

- Single Family Home on 14ac, Pound Ridge, NY
Sold \$1,500,000



Single Family Home, Lighthouse Point, Grand Cayman
Sold \$600,000

- Single Family Home, Key Biscayne
Sold \$2,300,000